



# Nishant Arora

Partner

**LOCATION**  
New Delhi

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## Profile

Nishant has more than 12 years of experience in advising domestic and foreign clients on real estate, mergers and acquisitions, general corporate and commercial matters.

He has significant experience in advising clients in matters related to sale and lease of residential, commercial and industrial properties, joint developments, title verifications, encumbrance search, local land laws, land use, land ceiling, litigation over land, development, financing, zoning regulations and other statutory approvals & licenses, registration, stamping, RERA etc.

Nishant has also been engaged with clients in a variety of sectors such as real estate, construction, manufacturing, power, software, e-commerce, consultancy, automotive, mines and minerals and hospitality etc.

He has assisted clients in these sectors at all stages of corporate transactions (mergers, de-mergers, acquisitions, collaborations, joint ventures, exit transactions, group restructuring and debt restructuring), right from devising legally viable structures, conducting due diligence, drafting and negotiating transaction documents, and assistance in pre-and post-closing compliances.

Prior to joining Kochhar & Co, Nishant was a Director with a reputed law firm in Noida. He has also worked with a Delhi based law firm.

## Expertise

[Corporate Compliance & Advisory](#)

[Corporate / M&A](#)

[Employment Law](#)

[Real Estate & Construction](#)

Manufacturing

[Projects & Infrastructure](#)

Energy & Power

Mines & Minerals

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## Publications

Co-authored a book, "Company Law - Piercing the Corporate Veil," published by Eastern Law House, Kolkata in 2013.

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## Education

- B.A. LL.B from Bharati Vidyapeeth University, Pune.
  - A qualified Company Secretary from ICSI.
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## Memberships

- Bar Council of Delhi
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## Select Experience Statement

- Advised a Japanese company in relation to transfer of leasehold rights in a land in Noida.
  - Advised South Korean companies in multiple real estate transactions like development cum lease of a warehouse; same cum lease back-transaction of an industrial unit etc.
  - Advised a leading cement manufacturer, in its acquisition of (a) quarry land situated in Chennai, Tamil Nadu for their mining purposes; (b) 170 acres of land situated in Telangana; (c) 250 acres of land situated in Vishakhapatnam.
  - Advised companies engaged in the power sector in acquisition of power plants in Himachal Pradesh, Chhattisgarh and Andhra Pradesh.
  - Advised a South Korean company in divestment from its Indian subsidiary.
  - Advised a company engaged in providing legal outsourcing services, in its acquisition by a US Company.
  - Advised a company having an online insurance platform in raising various rounds of funding.
  - Advised an ecommerce entity in the acquisition of the majority stake in a company engaged in the sale of ergonomic furniture.
  - Advised one of India's premier tea houses engaged in the export and domestic sale of tea, in acquisition of a listed company's tea business along with all its associated brands.
  - Advised a Taiwan company engaged in the manufacturing of industrial products, in its investment in an Indian company.
  - Advised a Japanese company, in acquisition of a controlling stake in Indian company.
  - Advised an Indian subsidiary of an Italian group, in a proposed demerger of one of its business units and in structuring its relationship with an Indian Company and Singapore Company and in a transaction that involved drafting of the shareholders agreements, share subscription agreements, warrant agreements, escrow agreements and closing assistance.
  - Advised a provider of healthcare services, in its acquisition of hospital.
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## Contact Details

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