

REAL ESTATE & CONSTRUCTION

Overview

Kochhar & Co. provides a full range of corporate Real Estate services to its clients. Multinational corporations, developers and individuals have consistently retained our highly experienced team for its advice at all stages of real estate transactions. The Real Estate Practice Group is proficient in handling a variety of matters on a pan-India basis including in Tier 1, 2 & 3 cities.

Our lawyers advise on the entire life-cycle of a Real Estate transaction, from structuring and title diligence to negotiation, preparation of transaction documents and closing. The Firm regularly advises on joint ventures and collaborations in the real estate space, setting up of factories and manufacturing units, acquisitions and leasing of development land, industrial parks, power projects, and data centres, and sale and lease back arrangements.

The practice group acts for clients in relation to private equity investment in real estate projects and exit mechanisms. While a significant part of the Firm's Real Estate practice is non contentious, advisory and transactional in nature, the Firm has also handled complex legal disputes pertaining to real estate.

The Firm's cross-practice expertise in Taxation and Commercial law is also brought on to the table while handling matters.

The Firm combines its legal expertise with a sound knowledge of the local regulatory environment in delivering customised and result oriented solutions to its clients. The team is highly experienced in settling claims arising due to but not limited to contracts, title or construction disputes, etc.

With its key focus on real estate transaction support, conveyancing, regulatory compliance, the team is a perfect amalgamation of experience and hands-on practical approach. Our in-depth knowledge of Indian property laws, inheritance and regulations, especially RERA coupled with commercial understanding of this sector, gives us a cutting edge in the industry.

Focus Areas

Corporate Leasing

Real Estate Investments

Real Estate Financing

FDI in Real Estate

Construction Laws & Contracts

BPO/Software/Data Centres

Slum Development

Advisory on Government Incentives & Concessions

Key Practice Differentiators

- Pan-India Real Estate Practice : Kochhar & Co enjoys a distinct advantage in providing a truly national Real Estate service through its six (6) full-service offices. The Firm also has a robust network in Tier II and Tier III cities. Few peer firms offer such a wide national coverage and clients routinely engage us to ensure a single point of contact to advise on their pan-Indian real estate portfolios.
- Full-Service Real Estate Advisory : The Firm handles all aspects of Real Estate and Construction laws in-house and refrains from appointing outside counsels for any aspect of the transaction. The Firm provides bespoke solutions to clients on matters that range from the routine to complex, guiding clients through the labyrinth of Indian Real Estate laws.
- Multinational clients and blue-chip Indian companies : The Real Estate practice has over the years built an enviable blue-chip client base. These clients are demanding, and operate to the highest international standards, and turn to the Firm for its domain expertise and service delivery.
- Expertise in Technology sector : Technology companies form a large part of our clientele. The Firm advises them on setting up data centres, research and development (R&D), and outsourcing facilities in special economic zones (SEZ) and in software technology parks.

Awards & Recognitions

- Recognised by FORBES India Legal Powerlist 2020 as India's Top Law Firm for Real Estate & Construction laws
[FORBES India Legal Powerlist](#)
- Top-Tier Real Estate Firm (2016-2019) and Leading Real Estate Firm 2020, 2021 by Legal 500 Asia Pacific
[Legal 500](#)
- Ranked as Leading Law Firm for Real Estate & Construction by Chambers Asia Pacific (2015-2021)
[Chambers & Partners](#)
- Alok Tewari has been listed among Top 100 Lawyers in India by Forbes Legal Powerlist 2020 for his expertise in Real Estate. He is named in the 'Hall of Fame' by Legal 500 Asia Pacific 2021, Elite Leading Lawyer (2016-2021), Band 1 Lawyer for Real Estate & Construction in New Delhi by Chambers & Partners Asia Pacific Guide (2015-2021)
[Forbes Legal Powerlist | Legal 500 | Chambers & Partners](#)
- Preetam D'Souza has been consistently ranked as a Leading Lawyer for Real Estate & Construction in Bangalore by Chambers & Partners (2019-2021)
[Chambers & Partners](#)
- Simrat Grover has been recognised as Rising Star by Legal 500 Asia Pacific 2021
[Legal 500](#)