

Rajarshi Chakrabarti

Senior Partner

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Profile

Rajarshi Chakrabarti (Raj) is a Senior Partner and heads the Mumbai office of Kochhar & Co.

Raj's practice focuses on corporate commercial transactions with emphasis on regulatory environment and risk mitigation. He has substantial experience in mergers & acquisitions (in-bound and out-bound), joint ventures, technical collaborations, business and assets restructuring. He regularly advises large foreign corporations including Fortune Global 500 companies, on a wide range of issues concerning their Indian operations. Rajarshi has assisted clients across diverse sectors such as financial services, private equity and venture capital, engineering, retail, biotechnology, telecom, e-commerce, IT and ITES.

Raj's rich experience of over two decades includes managing complex litigations and negotiations relating to shareholder disputes, large contractual claims and proceedings instituted by regulatory agencies. He has significant expertise in liaison and advocacy with regulatory and law enforcement authorities. He also regularly advises clients on employment law issues, ethics & policy and matters pertaining to white-collar crimes.

In his previous avatar as a corporate in-house counsel, Raj had been a part of the legal leadership teams of one of India's largest private telecom companies as well as the biggest media & entertainment group. He played an instrumental role in advising senior management on high-stake and complex matters including business restructuring, corporate governance issues, regulatory risks and mitigation measures.

Raj is a frequent speaker on diverse Indian law issues. Amongst others, he has spoken on topics such as Mergers & Acquisitions in India, Doing Business in India, Enforcement of IPR and Indian Judicial System. He has also conducted workshops for corporates both in India and overseas.

Expertise Corporate M&A Dispute Resolution Employment Law Insolvency & Bankruptcy.

Private Equity and Venture Capital

Corporate Governance, Compliance & Advisory

Pharmaceuticals, Healthcare & Life Sciences

White Collar Crime

Publications

Contributor to Doing Business 2021, published by the World Bank Group

Awards & Recognitions

Recognised among India's 'Top 100 Lawyers' by FORBES Legal Powerlist 2020; felicitated for expertise in Corporate & Commercial and Employment

Recipient of Winner of the Deal of Year Award 2020 by India Business Law Journal (Mastercard's acquisition of Finicity)

Legal 500 Asia Pacific : Recommended Lawyer for Corporate M & A 2022

Forbes India Legal Powerlist - Top 100 Lawyers: Felicitated for expertise in Employment 2020, Corporate & Commercial Law 2020, 2021

Education

• BA. LL.B (Hons.), National Law School of India University (NLSIU), Bangalore

Memberships

- Bar Council of Delhi, 1999
- Co-Chairman, Legal & Regulatory Committee, The Council of EU Chambers of Commerce in India (EU Chambers), 2022

Select Experience Statement

- Represented a leading international firm in the sector of risk solutions, in its global acquisition.
- Represented the Indian subsidiary of a US data services company in its acquisition by a global major in financial services.
- Advised a listed Indian entity in the manufacturing sector, in its acquisition of a business undertaking.
- Advised a leading Indian NBFC on multiple regulatory issues.
- Advised a listed Indian entity in the FMCG sector on white-collar crime related issues.

- Assisted the subsidiary of a Japanese company in the financial services sector in its new product launch and related regulatory matters.
- Advised many international companies doing business in India on labour and employment law issues in the wake of COVID pandemic.
- Negotiated a successful settlement on behalf of a Taiwanese company in respect of its claim against an Indian customer.

Industry Presence

- Panel Speaker in webinar on Arbitration/Dispute Resolution, organised by Indo-American Chamber of Commerce, May 2021
- Moderated webinar on Corporate Investigations Forensic and Legal Perspectives
- Speaker and moderator for webinar on Managing Supply Chain amidst COVID-19 Crisis, organised by Indo-French Chambers of Commerce, May 2020
- Speaker and moderator for a multi-jurisdiction webinar on Meeting Business Challenges in a Post-Covid World, June 2020
- Moderated webinar on Arbitration in Post-Covid World, jointly organised by Kochhar & Co. and The Council of EU Chambers of Commerce in India, July 2020
- Panel Speaker in webinar on Navigating International Contracts, organised by Indo-American Chamber of Commerce, October 2020
- Panel Speaker in The India Economic & Law Summit, 2018

Contact Details

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